

Message Text

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PAGE 01 BONN 19228 01 OF 02 131704Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 EURE-00 SSO-00 NSCE-00 USIE-00 INRE-00

CIAE-00 DODE-00 PM-03 H-01 INR-05 L-02 NSAE-00 NSC-05

PA-01 RSC-01 PRS-01 SP-02 SS-15 IO-10 ACDA-05 SAJ-01

EB-07 FAA-00 DOTE-00 /072 W
----- 055451

O R 131656Z DEC 74

FM AMEMBASSY BONN

TO SECSTATE WASHDC IMMEDIATE 6815

INFO USMISSION USBERLIN

AMEMBASSY BERLIN

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY MOSCOW

C O N F I D E N T I A L SECTION 01 OF 02 BONN 19228

E. O. 11652: GDS

TAGS: EAIR, WB, GW, US, UK, FR

SUBJECT: THE INTERNAL GERMAN SERVICES (IGS): AN
ANALYSIS -- PART 2.

REF: BONN 19072

THE TABLES IN PARAGRAPH 2B OF REFTEL ARE REPEATED BELOW
BECAUSE OF INCORRECT HEADING ALIGNMENT AND OTHER ERRORS
IN THE ORIGINAL TRANSMISSION PROCESS.

OPERATING RESULTS 1972-75

(US DOLLAR (000))

	1	2		
	1972	1973	1974	1975

REVENUE:

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PAGE 02 BONN 19228 01 OF 02 131704Z

BA 47,234 51,467 53,935 50,878

PAA	72,547	77,437	88,817	94,164
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EXPENSES:

BA	49,982	53,226	58,204	57,056
PAA	66,357	70,196	83,213	91,341

PROFIT/LOSS:

BA	-2,748	-1,759	-4,269	-6,178
PAA	6,190	7,241	5,604	2,823

PERCENT OF

REVENUE:

BA	-5.8	-3.4	-7.9	-12.1
PAA	8.5	9.4	6.3	3.0

NOTES: 1. PARTLY ESTIMATED. 2. ESTIMATED UNDER
PRESENT FARES. 3. EXCHANGE RATES: 1 POUND
STERLING EQUALS 1972 - \$2.5; 1973 - \$2.45;
1974 - \$2.36; 1975 - \$2.3.

IGS OPERATING COSTS ALLOCATION 1972-1975

(US DOLLAR (000))

BA	PAA	IGS TOTAL
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FLYING OPERATIONS:

1972	24,013	16,522	40,535
1973	22,689	17,414	40,103
1974	26,956	23,988	50,944
1975	27,147	30,353	57,500

MAINTENANCE:

1972	8,807	6,091	14,898
1973	8,950	6,880	15,830
1974	9,046	8,097	17,143
1975	7,684	7,414	15,098

PASSENGER SERVICE:

1972	611	3,484	4,095
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PAGE 03 BONN 19228 01 OF 02 131704Z

1973	326	3,429	3,755
1974	288	3,460	3,748
1975	269	3,689	3,958

AIRCRAFT AND

TRAFFIC SERVICING:

1972	7,650	19,383	27,033
1973	9,200	23,574	32,774

1974	10,750	24,691	35,441
1975	10,934	27,472	38,406

CONFIDENTIAL

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PAGE 01 BONN 19228 02 OF 02 131703Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 EURE-00 SSO-00 NSCE-00 USIE-00 INRE-00

CIAE-00 DODE-00 PM-03 H-01 INR-05 L-02 NSAE-00 NSC-05

PA-01 RSC-01 PRS-01 SP-02 SS-15 IO-10 ACDA-05 SAJ-01

EB-07 FAA-00 DOTE-00 /072 W
 ----- 055439

O R 131656Z DEC 74

FM AMEMBASSY BONN

TO SECSTATE WASHDC IMMEDIATE 6816

INFO USMISSION USBERLIN

AMEMBASSY BERLIN

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY MOSCOW

C O N F I D E N T I A L SECTION 02 OF 02 BONN 19228

PROMOTION AND

SALES:

1972	5,103	11,035	16,138
1973	6,556	9,409	15,958
1974	6,058	10,792	16,850
1975	5,688	11,602	17,290

GENERAL AND

ADMINISTRATIVE:

1972	2,280	3,108	5,388
1973	2,511	3,967	6,478
1974	2,124	4,648	6,772

1975	1,927	4,757	6,684
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OTHER:

1972	1,518	6,734	8,252
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PAGE 02 BONN 19228 02 OF 02 131703Z

1973	2,112	5,523	7,635
1974	2,938	7,434	10,372
1975	3,406	6,054	9,460

TOTAL:

1972	49,982	66,357	116,339
1973	53,226	70,196	123,422
1974	58,204	83,100	141,304
1975	57,056	91,341	148,397

NOTE: 1. 1974 FIGURES PARTLY ESTIMATED.

2. 1975 FIGURES ESTIMATED UNDER PRESENT FARES.

HILLENBRAND

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Message Attributes

Automatic Decaptioning: X
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Copy: SINGLE
Draft Date: 13 DEC 1974
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Disposition Approved on Date:
Disposition Authority: CunninFX
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30 JUN 2005

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